



VIRGINIA AUTOMOTIVE RECYCLERS ASSOCIATION

600 Peter Jefferson Parkway, Suite 300, Charlottesville, Virginia 22911 • 434.977.3716 • 434.979.2439(f)

Dear auto recycler:

I am writing to invite you to join the Virginia Automotive Recyclers' Association (VARA). We can look back on many accomplishments over the past year, including:

- Our Annual Meeting and Trade Show at Bruce Auto Parts on September 26-27, 2009, which had over 20 vendors and 200 attendees
- Successful legislation to update to Virginia's salvage code, including a streamlined, online process for handling vehicles without titles
- A sustained membership recruitment drive to ensure all Virginia's salvage-related businesses know about VARA so we can build an even stronger and more effective voice.

In 2009, VARA was successful in linking compliance with Virginia's storm water regulation to renewal of a salvage license. New members who rejoin VARA by **April 15, 2010** can access a \$200 discount from James Environmental for storm water permit services.

As always, current VARA members will receive regular updates by newsletter and e-mail of important state and federal level legislative and regulatory initiatives that could either benefit or harm our industry. Please visit our website, www.varecyclers.com, which includes a Car-Part lookup feature. We will also be expanding the site to include a "members only" section with useful information.

Finally, I hope to see at VARA's 2010 Annual Meeting, which will be held on May 15, 2010 in Danville in conjunction with the 'Meet us at IT' trade show. A membership form is enclosed, and you may contact Mary Howell at 804.643.4433 or mary.howell@easterassociates.com with any questions.

With best wishes for a profitable year,

A handwritten signature in black ink, appearing to read 'Troy Webber', written in a cursive style.

Troy Webber, President